

Featured Hotshot Courses

Corporate

Incorporation and Organization

INCORPORATION AND ORGANIZATION

> INITIAL DOCUMENTS

Optional Documents

Stock Plan

Confidential Information and Inventions Assignment Agreement

Indemnification Agreement

COMPANY APPROVAL

Board Consent

HOTSHOT

Litigation

Creating a Master Trial Plan

CREATING A MASTER TRIAL PLAN

Master Trial Plan J.T.T. Inc. V. Omni International

Trial Module #3
Omni's Utilization of JTT's Technology

Issue
<p>Overview: This module covers proof points showing Omni's utilization of JTT's technology in its fuel storage containers.</p> <ul style="list-style-type: none">JTT asserts that Omni used JTT's trade secrets to build its fuel storage containers.Omni asserts that the company took great care to create firewalls between the shipping container and fuel container divisions, so that the engineers could not share JTT information.JTT's rebuttal is that the same person, Omni's COO Tristan Black, oversaw both divisions eroding any firewall put in place.

Key Jury Instruction

The form jury instruction for breach of contract states that to prove a breach, plaintiff must prove:
(1) existence of a contract;

HOTSHOT

Business

Accrual Accounting and Revenue and Expense Recognition

ACCRUAL ACCOUNTING AND REVENUE AND EXPENSE RECOGNITION

Expense Recognition

EXPENSES DIRECTLY RELATED TO GENERATING REVENUE

- Recognized in the same accounting period as the revenue
- This is the "matching principle"

Examples:

- Sales commissions
 - If the payments for Q4 2016 are made in January 2017, the expense is recognized in 2016, not in 2017
- Inventory
 - A sale triggers the expensing of inventory as cost of sales

EXPENSES NOT DIRECTLY TIED TO REVENUE

- Recognized in the period they're incurred, or over the period when the company benefits from the expense

Examples are advertising, rent, insurance and utilities

HOTSHOT

EXPLORE ALL TOPICS