

# Featured Hotshot Courses

## Corporate Capitalization

CAPITALIZATION

### Frequently Seen Classes of Stock

#### COMMON STOCK

- Most common type of stock
- Grants basic rights (e.g., voting, getting a payout)

Example: Private Company

Founders Employees Contractors Advisors

#### PREFERRED STOCK

- Gets preferential treatment over common stock

Example: Private Company

Investors Strategic Partners

Series Seed Series A

HOTSHOT

## Litigation Rebuttal Expert Reports

REBUTTAL EXPERT REPORTS

### Example

OPENING REPORT  
Your expert opined on a calculation

OPPO REPORT  
Their expert raised valid criticism

You're worried jury may think you didn't prove damages

REBUTTAL REPORT  
Provide an alternative damages amount

*definitively rejected evidence for alternative amount*

*opens your expert to brutal cross*

HOTSHOT

## Business Financial Concepts in M&A Practice

FINANCIAL CONCEPTS IN M&A PRACTICE

#### IMPORTANT FINANCIAL CONCEPTS IN M&A AGREEMENTS

- Working capital adjustments/net asset adjustments and closing balance sheets
- Earn outs
- Financial statement representations and warranties

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EXPLORE ALL TOPICS